



August 15, 2019 | 9-10:30am
Strategic Team Meeting

AGENDA AND MEETING NOTES

Welcome

- Welcomed by [Michelle Collins](#)
- See attendance list below

Solidifying Goal and Developing Strategies

- Based on the input provided at the June sector partnership meeting, draft goals and strategies were reviewed
- The Strategic Team finalized the goal to read, "Generate awareness about occupations in healthcare"
- The Strategic Team finalized 3 strategies:
 - Expose individuals to the variety of occupations in healthcare
 - Develop healthcare career pathways
 - Develop a coordinated campaign to mobilize the community

Getting Started.....

- The Strategic team broke into two groups and focused on the strategy to expose individuals to healthcare occupations with the initial activity of an educator bus tour in the fall; one group focused their discussion on youth and the other on adults
 - The group that focused on youth suggested that in addition to educators, students could also go with teams of educators into healthcare facilities. They also suggested healthcare be invited into schools on the days that teachers had professional development days scheduled in their school districts. They encouraged superintendent buy-in for both options. Also, the group discussed a revision to the existing document of healthcare occupations so that it includes entry-level salaries (see attached).
 - The group that focused on adults suggested pastors and community organization leaders could go with educators on the bus tour or consider this expanded group for future bus tours. It was suggested that media be invited to participate on bus tours and a social media hashtag be created and used for sector partnership related activities. Also, the group discussed a need for a marketing campaign to help generate awareness.

Next Steps

- A smaller group of team members will be contacted to draft the design of an educator bus tour and solicit participants
- Teams will report out their progress at the September 20 all-partner meeting

Upcoming Meetings

Strategic Team Meeting for Employers

Retention of Employees:
Friday, August 23, 2019
9-10:30am
Direction Home
1550 Corporate Woods Parkway, Uniontown

All Partner Meeting

Friday, September 20, 2019
9-10:30am
Summa at 1077 Gorge Blvd, Conference Room 204, Akron



Attended August 15 Strategic Team Meeting

Company:	1
<i>Summa Health</i>	1
Education:	7
<i>Four Cities Compact</i>	1
<i>Kent State University</i>	1
<i>Kent State University - Geauga</i>	1
<i>Six District Educational Compact</i>	1
<i>Stark State College</i>	1
<i>The Univeristy of Akron</i>	1
<i>Twinsburg High School</i>	1
Community-based Organization:	3
<i>Jobs for Ohio's Graduates</i>	1
<i>Exploring</i>	1
<i>The Well in Akron</i>	1
ConxusNEO Staff:	1
Total:	12

OCCUPATIONS IN HEALTHCARE

Dietary Aides*	Perform a variety of food preparation duties and serve food to individuals.	🎓 no requirement
		💰 Entry \$18,600 Mean \$21,400
Dietetic Technicians	Assist in the provision of food service and nutritional programs, under the supervision of a dietitian. May plan and produce meals based on established guidelines, teach principles of food and nutrition, or counsel individuals.	🎓 associate's
		💰 Entry \$21,100 Mean \$29,800
Environmental Aides*	Perform any combination of light cleaning duties. Duties may include making beds, replenishing linens, cleaning rooms and halls, and vacuuming.	🎓 no requirement
		💰 Entry \$18,800 Mean \$22,300
Home Health Aides*	Provide routine individualized healthcare such as changing bandages and dressing wounds, and applying topical medications to the elderly, convalescents, or persons with disabilities at the patient's home or in a care facility. Monitor or report changes in health status. May also provide personal care such as bathing, dressing, and grooming of patient.	🎓 high school
		💰 Entry \$19,200 Mean \$22,700
Licensed Practical Nurses	Care for ill, injured, or convalescing patients or persons with disabilities in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions.	🎓 post-sec/no deg
		💰 Entry \$36,200 Mean \$44,200
Medical Assistants	Perform administrative and certain clinical duties under the direction of a physician. Administrative duties may include scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes. Clinical duties may include taking and recording vital signs and medical histories, preparing patients for examination, and drawing blood.	🎓 post-sec/no deg
		💰 Entry \$25,800 Mean \$30,600
Medical Lab Technologists	Perform complex medical laboratory tests for diagnosis, treatment, and prevention of disease.	🎓 bachelor's
		💰 Entry \$39,400 Mean \$55,900
Medical Records Technicians	Compile, process, and maintain medical records of hospital and clinic patients in a manner consistent with medical, administrative, ethical, legal, and regulatory requirements of the health care system. Process, maintain, compile, and report patient information for health requirements and standards in a manner consistent with the healthcare industry's numerical coding system.	🎓 post-sec/no deg
		💰 Entry \$26,200 Mean \$35,900
Medical Secretaries	Perform secretarial duties using specific knowledge of medical terminology and hospital, clinic, or laboratory procedures. Duties may include scheduling appointments, billing patients, and compiling and recording medical charts, reports, and correspondence.	🎓 high school
		💰 Entry \$26,900 Mean \$33,600
Nurse Practitioners	Diagnose and treat acute, episodic, or chronic illness, independently or as part of a healthcare team. May focus on health promotion and disease prevention; may order, perform, or interpret diagnostic tests; may prescribe medication.	🎓 master's
		💰 Entry \$88,300 Mean \$110,700
Nursing Assistants	Provide basic patient care under direction of nursing staff. Perform duties such as feed, bathe, dress, groom, or move patients, or change linens. May transfer or transport patients. Includes nursing care attendants, nursing aides, and nursing attendants.	🎓 post-sec/no deg
		💰 Entry \$22,200 Mean \$27,300
Occupational Therapy Assistant	Assist occupational therapists in providing occupational therapy treatments and procedures. May assist in development of treatment plans, carry out routine functions, direct activity programs, and document the progress of treatments.	🎓 associate's
		💰 Entry \$48,500 Mean \$57,900
Paramedics	Assess injuries, administer emergency medical care, and extricate trapped individuals. Transport injured or sick persons to medical facilities.	🎓 post-sec/no deg
		💰 Entry \$22,900 Mean \$32,200

OCCUPATIONS IN HEALTHCARE

Patient Representatives	Interact with patients and the public to provide information in response to inquiries services; assist patients with activities such as scheduling and insurance eligibility.	🎓 high school
		💰 Entry \$25,200 Mean \$36,700
Pharmacists	Dispense drugs prescribed by physicians and other health practitioners and provide information to patients about medications and their use. May advise physicians and other health practitioners on the selection, dosage, interactions, and side effects of medications.	🎓 doctorate
		💰 Entry \$68,000 Mean \$113,000
Pharmacy Technicians	Prepare medications under the direction of a pharmacist. May measure, mix, count out, label, and record amounts and dosages of medications according to prescription orders.	🎓 high school
		💰 Entry \$22,500 Mean \$29,800
Physical Therapist Assistants	Assist physical therapists in providing physical therapy treatments and procedures. May, in accordance with State laws, assist in the development of treatment plans, carry out routine functions, document the progress of treatment, and modify specific treatments in accordance with patient status and within the scope of treatment plans established by a physical therapist.	🎓 associate's
		💰 Entry \$47,100 Mean \$57,200
Physical Therapists	Assess, plan, organize, and participate in rehabilitative programs that improve mobility, relieve pain, increase strength, and improve or correct disabling conditions resulting from disease or injury.	🎓 doctorate
		💰 Entry \$71,000 Mean \$85,600
Physician Assistants	Provide healthcare services typically performed by a physician, under the supervision of a physician. Conduct complete physicals, provide treatment, and counsel patients. May, in some cases, prescribe medication.	🎓 master's
		💰 Entry \$68,700 Mean \$98,700
Physicians	Diagnose, provide treatment and help prevent diseases and injuries.	🎓 doctorate
		💰 Entry \$94,900 Mean \$228,500
Radiologic Technicians	Take x-rays and CAT scans or administer nonradioactive materials into patient's blood stream for diagnostic purposes. Includes technologists who specialize in other scanning modalities.	🎓 associate's
		💰 Entry \$45,000 Mean \$56,000
Registered Nurses	Assess patient health problems and needs, develop and implement nursing care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients. May advise patients on health maintenance and disease prevention or provide case management.	🎓 bachelor's
		💰 Entry \$56,900 Mean \$68,900
Respiratory Therapists	Assess, treat, and care for patients with breathing disorders. Assume primary responsibility for all respiratory care modalities, including the supervision of respiratory therapy technicians. Initiate and conduct therapeutic procedures; maintain patient records; and select, assemble, check, and operate equipment.	🎓 associate's
		💰 Entry \$47,800 Mean \$56,000
Security Guards	Guard, patrol, or monitor premises to prevent theft, violence, or infractions of rules. May operate x-ray and metal detector equipment.	🎓 high school
		💰 Entry \$20,100 Mean \$34,400
Social Workers	Provide individuals, families, and groups with the psychosocial support needed to cope with chronic, acute, or terminal illnesses. Advise family care givers, provide patient education and counseling, and make referrals for other services. May also provide care and case management or interventions designed to promote health, prevent disease, and address barriers to access to healthcare.	🎓 master's
		💰 Entry \$40,100 Mean \$53,500